Applicant Name:	

Kent County Small Business Marketing Grant Evaluation Guidelines

IMPACT	Very Good (50 pts) • Marketing would have a high impact on business performance • Marketing would have a high impact on COVID-19 recovery	Good (40 pts) • Marketing would have a significant impact on business performance • Marketing would have a significant impact on COVID-19 recovery	• Marketing would have somewhat of an impact on business performance • Marketing would have somewhat of an impact on COVID-19 recovery	Poor (20 pts) Marketing would have an impact on business performance Marketing would have an impact on COVID-19 recovery	Very Poor (10 pts) Marketing would have a low impact on business performance Marketing would have a low impact on COVID-19 recovery	Total
	Very Good (25 pts)	Good (20 pts)	Acceptable (15 pts)	Poor (10 pts)	Very Poor (5 pts)	
SUSTAINABILITY/ PERMANENCE	Business will clearly be able to sustain marketing efforts post grant cycle Business shows high aptitude for implementation	Business will be able to sustain marketing efforts post grant cycle Business shows good aptitude for implementation	Business may be able to sustain marketing efforts post grant cycle Business shows an aptitude for implementation	Business may be able to sustain marketing efforts post grant cycle Business shows partial aptitude for implementation	Unclear if business will be able to sustain marketing efforts post grant cycle Business shows low aptitude for implementation	
	Very Good (25 pts)	Good (20 pts)	Acceptable (15 pts)	Poor (10 pts)	Very Poor (5 pts)	
FINANCIAL NEED	Business has demonstrated a clear financial need for these services	Business has demonstrated a significant financial need for these services	Business has demonstrated a financial need for these services	Business has demonstrated a low financial need for these services	Business has not demonstrated a clear financial need for these services	

Project Score TOTAL:

Comments: